



# H&S Protection Systems

Locally Owned and Operated

Access - Security - Video Surveillance - Fire

October 2010

## Fire Safety and Awareness Tips:

- Purchase an ABC type extinguisher for putting out all types of fires. Fire extinguishers should be mounted in the kitchen, garage, and workshop to put out small fires. If there is a large fire, get out immediately and call 911 or your local emergency number.
- When lighting a gas fireplace or gas space heater, strike your match first and then turn on the gas.
- Because fire is a risk in every building whether you sleep, study, or work there you should always have an escape plan. You may need to escape within a few minutes of when a fire starts, so your safe exit depends on immediate warning from smoke alarms and advance planning of escape routes.

## Please Welcome Phil Lach to the H & S Protection Systems Team

Philip M. Lach has joined H & S Protection Systems as our new Sales Manager. Phil has 27 years of knowledge and expertise in technology based high-end system sales. As a former business owner of a successful technology-based company in Waukesha, WI, "Phil brings the knowledge and expertise we wanted as a company to drive our sales to the next level," said Mike Horgan, co-owner of H & S Protection Systems. Philip & Mary Lach have lived in Delafield for over 30 years and have raised three children that have completed their college education. For sales and direct product related information please contact Phil at 262.894.0130. The entire sales staff welcomes Phil to the team and we all are ready to serve you.

## Cell Back-up Information

Most alarm systems are connected to a landline phone, so if you are thinking of changing your telephone company or disconnecting your landline please don't forget that your landline is connected to the alarm system, and when the landline is disconnected then your system will not be able to send alarms signals to the monitoring center and proper agencies will not get dispatched. If you do decide to disconnect your landline H&S can keep your system working by making it a cell back-up system and your system will still be functional by sending signals through your cell phone.

## H & S Protection Systems

### Welcomes Rogers Memorial Hospital to its long list of clients

Rick Janowski, a Senior Account Executive at H & S Protection Systems was awarded a major camera and NVR system project at both Rogers Memorial Hospital campus locations. Terry Schultz, VP of Nursing, was responsible for this decision. "I feel H&S worked very hard and spent a lot of time to come up with the best product to meet our needs and the cost was very competitive," said Schultz. The system will be installed this October. H & S Protection Systems would like to thank everyone involved in this project at Rogers Memorial Hospital.

## BILLING ADDRESS

Reminder.....Our remit-to address is:

**901 Clark Street  
Stevens Point WI 54481**

If you have any questions, please call our office at **800.322.0727**

**\*\* Don't forget to write your account number on your check!**

We would like to say **THANK YOU** to **Chris Walker** for **20 years** of service with H&S Protection Systems

## CONGRATULATIONS

TO FOLLOWING EMPLOYEES WHO HAVE DEDICATED YEARS OF SERVICE WITH OUR COMPANY

- ✓ **Chris Chariton**  
4 Years
- ✓ **Gary Anderson**  
4 Years
- ✓ **Chris Tolliver**  
3 Years
- ✓ **Rick Janowski**  
3 Years

## OFFICES

901 Clark Street  
Stevens Point, WI 54481  
715.344.0727 or 800.322.0727  
715.344.0728 fax

N8 W22520 Johnson Drive Unit H  
Pewaukee, WI 53186  
262.574.7777 or 800.736.8724  
262.574.9088 fax